



Connections

Connecting your retirement needs and our commitment to service

A publication of the Michigan Office of Retirement Services

State Police System Enters 2001 Financially Sound

We are pleased to present a financial summary for fiscal year 2000 for the State Police Retirement System (*shown on Page 4*). Although 2000 was highlighted by a roller coaster ride in the financial markets, the Retirement System funds were well cared for over the course of the year.

Your pension is guaranteed by the Michigan Constitution. Funding of your pension begins when you start your State Police employment. The Retirement System estimates what your pension will be and how much retirement funds will earn during your career, then projects how much money is needed each year to ensure sufficient funding is available when needed.

The funded status of the System is determined by dividing the actuarial value of assets by the

actuarial accrued liabilities. As of September 30, 2000, this amounted to 107%. Generally, the higher the percentage, the stronger the pension system, which helps ensure that your pension benefits are secure.

During fiscal year 1999-2000 the Retirement System's net assets increased to \$1.2 billion. The major sources of revenue were investment income and contributions. The major expenditures were benefit payments.

As of September 30, 2000, there were 2,319 retirees and beneficiaries receiving monthly benefits. Approximately 2,210 active employees were reported during FY 1999-2000. Of these, about 1,194 have acquired 10 or more years of credited service and have fully vested rights to their retirement benefits.

Are you the target of a telemarketing scam?

"Judith Wilson, you've been selected to receive a free four-day, three-night trip to Florida as part of a special promotion XYZ Company is conducting. All you need to do is pick the dates you'd like to go, and cover a small administrative fee to secure your reservations."

Telemarketing scams . . . they exist, and they're targeting individuals who are willing to believe a friendly, sincere voice on the telephone. The FBI reports that an estimated 14,000 illegal telemarketing operations are cheating thousands of victims every day!

Fraudulent telemarketers often target older people, for a number of reasons. Seniors tend to be more trusting of callers, giving them the benefit of the doubt. Rather than be impolite and hang up, many people continue listening to the caller's sales pitch, which may be very convincing. We all want to believe that today is our lucky day, and once our inter-

est is piqued, it's hard to tell if the caller and the company are legitimate.

So, how can you tell the good guys from the bad guys? Consider a few tips from the National Fraud Information Center.

- Legitimate sweepstakes or prize offers don't require you to pay processing or administrative fees, custom charges, or taxes on the gift – it's illegal.
- Legitimate companies don't pressure you into accepting a one-time "on-the-spot" offer – they give you time to look into the deal.
- Legitimate companies don't promise huge profits through a "no-risk" investment or a franchise or business venture that requires little or no effort – all investments are risky, and any business venture



See Telemarketing Scams on Page 2

Message from the Director of the Office of Retirement Services

Last year, our nation experienced a bit of a roller coaster ride – going from record-breaking Dow Jones averages and outstandingly low unemployment rates to Presidential election disputes and concerns about a slowing economy.

However, for your Retirement System, 2000 was a year of financial stability and organizational growth. The annual financial statement, located on Page 4, shows the financial progress of your Retirement System over the past year. Please take a few minutes to review it.

Within the Office of Retirement Services (ORS), this past year has been full of excitement and positive change as we moved toward becoming a process-based organization, where outcomes and customers take center stage. Implementing this process-based approach is a key step in achieving our vision: “Fast, easy access to complete and accurate information and exceptional service.” It will also help ensure that we are able to handle the 40% increase in new “baby boom” retirees coming our way over the next three years, while we continue to provide quality service to our current customers.

To best serve you, we conducted a customer needs and expectations study with the help of a consultant. Using this information, we are designing our organization and technology to emphasize those customer needs and wants and to focus on the processes required to deliver these services effectively and efficiently.

Many changes are still ahead of us, but we’re excited about what the future holds for ORS and for you!

Chris DeRose

Telemarketing Scams

Continued from Page 1

requires the buyer to have some knowledge of the business and put forth some effort.

- Legitimate companies don’t ask for cash, or for you to send your payment by a private courier or wire money – con artists don’t want to give you a chance to change your mind, and they want to evade postal authorities or avoid being traced through a credit card transaction.
- Legitimate companies don’t ask for your Social Security number, unless you are applying for credit, and they don’t ask for your credit card number, bank account number, or other financial information, unless you are using it to pay for an item you’ve already agreed to purchase.

What can you do to protect yourself? First, be cautious and questioning of any suspicious call. If it sounds too good to be true, it probably is. Next, don’t be afraid to hang up on these callers. They are uninvited guests intruding on your privacy, and you have no obligation to continue the conversation.

Finally, if you, or someone you know, are a victim of telemarketing fraud, **Report it!** Gather together any information you have about this issue and report the fraud to your state or local consumer protection agency, your area Better Business Bureau, or the National Fraud Information Center. You can reach the National Fraud Information Center toll-free at 800-876-7060, or through its Internet web site at www.fraud.org.

In Michigan, many of these complaints can be handled through the Consumer Protection Division of the Department of the Attorney General. You can reach the Consumer Protection Division toll-free at 877-765-8388 or visit the Attorney General’s web site at www.ag.state.mi.us.

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Fellow Retirees Share Their Retirement Life

Thanks to all of you who responded to our October 2000 request for stories about your life since you retired. We learned about interesting travel spots, outstanding volunteer efforts, and some unplanned events. The underlying message most shared was that life is what you make of it . . .

A Retirement Accounting

The IRS asks my occupation. I tell them I am retired. It's a lie. In real life I am a writer whose retirement has bought freedom to pursue a dream.

I always loved to write. It mattered little to me whether I was writing lists, reports, essays or memoirs like this one – though the creative stuff was always more fun. There was something about words, sentences, paragraphs, pens, paper and word processors that hooked me and pulled me to them. . . .

The transition . . . to a home office wasn't an easy one. What I missed most were the people and the shop-talk. I have had to scrounge around to fill the void and it's not filled yet. I belong to a readers' group, one writers' group and I'm looking for a second.

Now, instead of checking in [to work] each morning, I check in with the empty page. I use the same techniques to improve my writing that I used [on my job]: reading and thinking about the process, investing in reference materials and tools, attending workshops and classes. . . .

I promise to stay with it until I know that I am successful. Or not. The IRS won't agree with my definition of success. It isn't making lots of money But I am having fun and I measure my success by the extent to which my writing achieves its purpose and by my own satisfaction in it.

CitiStreet Announces New Web Site

All Deferred Compensation and Defined Contribution participants should have received an insert with their fourth quarter CitiStreet statement announcing a new CitiStreet web site. This web site will allow participants access to their account information online, 24 hours a day, to look up information or make transactions. Plan summary information, frequently used forms, general investment information, and calculators to help with retirement planning will also be available. This site has been a frequent request as a way to improve customer service. You can access it at <http://stateofmi.ssga.com>.

I have joined the ranks of those who are, in maturity, establishing second or third careers, who will work all their lives because work is exciting. If I earn some money at it, then I'll tell the IRS the truth. I am a writer.

A. M., Port Huron, Michigan

Volunteering Across the Nation

What has five shoes, two shirts, a pair of glasses and a watch? If you answered, "A park host," you are correct. The next time you enter a state or national park camping area, look for the host site. You will find congenial folks who are willing to help you out – plus they usually have a large variety of lost and found objects!

Upon retiring, my husband and I decided to spend some of our time as volunteers . . . in the state park systems as hosts. From there we moved on to national parks, national wildlife refuges and others. . . .

We have lived in refuges where there were four kinds of poisonous snakes, alligators, javelinas, African bees, bobcats, scorpions and more. We've had the pleasure of working with Whooping Cranes; planting endangered Goosyduck clams; worked on a LaSalle's shipwreck . . . in the Gulf of Mexico; had dinner with Lady Bird Johnson while volunteering at L.B.J. National Park; . . . and so much more. We've volunteered in hospitals, museums, and schools – you name it, and if they have a volunteer program, we consider it.

We may have retired from our first careers, but we are by no means "RETIRED."

D. K., Tucson, Arizona

Pensions Issued

April 25	July 25	October 25
May 25	August 24	November 21
June 25	September 25	December 18

If your EFT is not credited within two days of the above date, please give us a call. If your check is delayed, you must wait until after the seventh of the following month to call us. Thank you.

Holidays – Retirement Offices Closed

May 28 — Memorial Day
July 4 — Independence Day
September 4 — Labor Day



Thanks to one of our retirees for the excellent suggestion to clip this notice so you can keep track of the Pension Payment Dates.

State Police Retirement System

Assets & Liabilities

	<u>FY 2000</u>	<u>FY 1999</u>
Assets:		
Cash	\$ 4,388,200	\$ 5,119,861
Receivables	11,779,251	6,653,288
Collateral on Loaned Securities	15,971,609	28,507,356
Investments	<u>1,195,871,785</u>	<u>1,095,599,918</u>
Total Assets:	<u>1,228,010,845</u>	<u>1,135,880,423</u>
Liabilities:		
Accounts Payable and Other Liabilities	(689,975)	(2,535,351)
Obligations Under Securities Lending	<u>(15,971,609)</u>	<u>(28,507,356)</u>
Total Liabilities:	<u>(16,661,584)</u>	<u>(31,042,707)</u>
Net Assets:	<u>\$ 1,211,349,261</u>	<u>\$ 1,104,837,716</u>

Revenues & Expenditures

	<u>FY 2000</u>	<u>FY 1999</u>
Revenues:		
Public Financed and Member Net Investment Income	\$ 37,644,079	\$ 35,448,404
	144,657,806	156,896,728
Total Revenues:	<u>182,301,885</u>	<u>192,345,132</u>
Expenditures:		
Benefit Payments	(56,693,183)	(52,486,589)
Health, Dental, and Vision Benefits	(18,938,222)	(16,206,544)
Transfers and Refunds	—	(4,694)
Admin. Expenses	(158,935)	(322,997)
Total Expenditures:	<u>(75,790,340)</u>	<u>(69,020,824)</u>
Beginning of Year Net Assets:	<u>1,104,837,716</u>	<u>981,513,408</u>
End of Year Net Assets:	<u>\$ 1,211,349,261</u>	<u>\$ 1,104,837,716</u>

Investments & Earnings

	<u>Market Value*</u>	<u>Percent of Total Market Value</u>	<u>Net Investment Income</u>
Fixed Income	\$ 240,462,567	20.0%	\$ 15,625,686
Common Stock	544,219,228	45.4	59,301,724
Real Estate	99,979,814	8.3	9,675,131
Alternative	190,026,521	15.9	52,986,422
International Equities - Passive	77,010,108	6.4	6,131,487
Short-term Investments**	48,561,747	4.0	2,448,405
Securities Lending Net Income			1,693,373
Investment Expenses			<u>(3,204,421)</u>
Total	<u>\$ 1,200,259,985</u>	<u>100.00%</u>	<u>\$ 144,657,807</u>

* Short-term investments are at cost, which approximates market.

** Includes equity in the State Treasurer's Common Cash Fund but excludes amounts payable and receivable for sales and purchases of securities with a settlement date after September 30 for each fiscal year. Amount also excludes \$15,971,609 and \$28,507,356 in cash collateral for security lending for fiscal year 2000 and 1999 respectively.

Note: For a copy of the complete Annual Report from which this summary was derived, call the Office of Retirement Services at 800-381-5111, or download a copy from our web site at: <http://www.state.mi.us/dmb/ors>.